

The Pennsylvania Bar News

The newspaper that lawyers statewide turn to biweekly for appellate court summaries and valuable information about their profession and their professional association.

The Pennsylvania Bar News has become required reading for the thousands of Pennsylvania Bar Association members. With a readership rate of 92 percent, the publication is an indispensable reference of the latest state and

federal court opinions. The “Avoiding Malpractice” column is a popular offering, as well as the regular columns on law practice management, legislative initiatives and ethics. Its newspaper format is ideal for busy lawyers who need a quick read. The Pennsylvania Bar News reaches more Pennsylvania lawyers biweekly than any other statewide legal publication.

Display Rates / Black & White

	1x	3x	6x	12x	18x	24x
Full Page	\$2,460	\$2,400	\$2,195	\$2,065	\$2,005	\$1,945
1/2 Page	\$1,415	\$1,350	\$1,265	\$1,185	\$1,215	\$1,130
1/4 Page	\$1,005	\$955	\$895	\$865	\$830	\$805
1/8 Page	\$530	\$500	\$480	\$440	\$430	\$420

Color Options

Color: Reflex Blue only: \$400
Matched PMS: \$650 per color
Four Color: \$900

Additional Data

- Orders specifying positions other than those offered above will be guaranteed at 15% premium of the earned black and white rate.
- Frequency rates combine with *The Pennsylvania Lawyer*
- Mechanical charges billed back to advertiser at cost.

Mechanical Requirements

Trim Size: 11 3/8” x 11”

Full Image Area: 10 1/8” x 10 1/4”

Digital Ads:

File Formats: Preferred format is PDF/Acrobat 4.05 or later set for compatibility with PDF version 1.3 (Acrobat 4); EPS, or TIFF. All high-resolution images and fonts must be included.

Page Layout: Supply as single page files only, Right Reading, Portrait Mode, 100% Size, No Rotation. Created to the trim of the journal plus a minimum 1/8” bleed on all sides. Keep live matter 1/2” from trim edges. All fonts and graphics must be embedded or included with the files and conform to the file formats listed above.

Color Space: All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Spot Colors are to be identified using the standard Pantone naming convention.

Media: CD-ROM/ISO-9660 Format or Zip Disk (100MB, 250MB) Mac or PC Format. All media must be labeled with following: Journal Title, Volume # & Issue Date, FTP transfer accepted by arrangement only.

Proofs: All proofs must be produced from the final file submitted. Proofs must be imaged at 100% scale. Revised proofs must be supplied whenever a text or design change is made. ANY alteration to a file will require output of a new proof at cost to the customer.

Printed: Web Offset

Halftones: 100-line screen (85-line screen suggested)

Closing Dates

Issue Date	Space Reservation Closing	Materials Closing
January 4	Dec. 7	Dec. 11
January 18	Dec. 21	Dec. 28
February 1	Jan. 4	Jan. 8
February 15	Jan. 15	Jan. 22
March 1	Feb. 1	Feb. 5
March 15	Feb. 12	Feb. 19
April 5	March 8	March 12
April 19	March 22	March 26
May 3	April 5	April 9
May 17	April 19	April 23
June 7	May 10	May 14
June 21	May 24	May 28
July 5	June 7	June 11
July 19	June 21	June 25
August 2	July 2	July 6
August 16	July 19	July 23
September 6	Aug. 9	Aug. 13
September 20	Aug. 23	Aug. 27
October 4	Sept. 3	Sept. 10
October 18	Sept. 20	Sept. 24
November 1	Oct. 4	Oct. 8
November 15	Oct. 18	Oct. 22
December 6	Nov. 8	Nov. 12
December 20	Nov. 22	Nov. 26

Shipping Instructions

Advertising print materials should be sent to:

Editor

The Pennsylvania Bar News

100 South Street

P.O. Box 186

Harrisburg, PA 17108-0186

Phone: (800) 932-0311, Ext. 2289, FAX: (717) 238-2342

E-mail: patricia.graybill@pabar.org

Inquiries and insertion orders should be sent to:

SAGE Publications

Phone and FAX: (267) 282-5468

Mobile phone: (215) 939-7842

E-mail: diane.diamond@sagepub.com

Ad Dimensions

Unit	Width	Depth
Full Page Spread	21 1/2"	10"
1/2 Island Spread	16"	6"
Full Page/No Bleed	10 1/8"	10"
1/2 Horizontal	10 1/8"	5"
1/2 Island	7 3/8"	6"
1/2 Vertical	5"	10"
1/4 Horizontal	10 1/8"	2 3/8"
1/4 Vertical	5"	5"
1/8 Vertical	2 1/4"	5"

Firm Announcement Ad Requirements

Size: 5" W x 2 1/2"D

Cost: \$ 300

5" W x 4 1/2"D

\$ 500

General Requirements

- Written confirmation must follow all verbal orders. Verbal space reservations are not considered firm orders.
- Contracts are available to secure frequency discounts. Any advertiser who does not complete a committed schedule within the contracted year will be billed at the shorter rate.
- All advertising is subject to publisher's approval. Publisher reserves the right to reject any advertisement. Advertisements are accepted and published upon representation that the party placing such advertising is authorized to publish any and all such materials. In the event of non-payment, publisher reserves the right to hold advertiser and/or its advertising agency jointly and severally liable for such monies that are due and payable. Advertiser and/or agency are subject to the terms/conditions stated in the standard Magazine Publishers of America contract.
- A contract (except for covers and preferred or specified positions) may be suspended or canceled upon written notice received on or before each issue's space closing date. The rate will be adjusted to that earned by the actual number of insertions used.
- Terms: Net 15 days from date of invoice.
- Agency must perform all AAAA's recognized functions and supply camera-ready material. **Prepayment required for all first-time advertisers.**